

L.A. Pafel, Inc.

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March 07, 1995

Sun Company (R&M)
Twin Oaks Terminal
4041 Market Street
Aston, PA 19014

Attn: Admiral Andy Munter

Subj: Overhead Doors
Essex, MD Site

Dear Adm. Munter:

In response to your inquiry concerning our proposal for new overhead doors at your Essex, MD site, I offer the following:

My original proposal was for "Arm-R-Lite" "Electra" model doors with solid smooth aluminum panels in the bottom section and balance of sections glazed with double strength glass, exhaust port in center panel of bottom section to prevent weakening of critical bottom rail.

Arm-R-Lite is the strongest door available and of unequalled design. Arm-R-Lite Door Mfg. Co. has been in service for 36 years. I personally installed many of the Arm-R-Lite doors at Sunoco locations which are 17 years old and giving outstanding service.

I have included a copy of a letter used in comparing Arm-R-Lite "Titan" model to Raynor "HL" model as well as cut sheets for both "Titan" and "Electra" models for your comparison to Sun Co. specs.

Included also are proposals for each Arm-R-Lite model and the Raynor model "HL".

Please feel free to call and discuss any of this information.

Very truly yours,
L.A. PAFEL, INC.



Gary L. Miller
Division Manager

GLM/jps
encl.